



FHP HELP FALCON PANEL PRODUCTS TO SPREAD THEIR WINGS IN BIRMINGHAM

Acting on behalf of long-term clients Falcon Panel Products, Tim Gilbertson, Director of FHP Property Consultants is pleased to announce the acquisition of a new facility for Falcon in Birmingham enabling them to expand and grow their West Midlands offering still further.

This is the sixth acquisition that FHP have completed for Falcon over a number of years as they continue to grow and expand throughout the country, with Tim Gilbertson providing advice on the commercial terms of the transaction, Graham Collier of Mills & Reeve ensuring that all legal matters were looked after to the best ability, and Simon Molsom of Gaskell Building Surveyors providing building surveying advice throughout.

Tim Gilbertson commented:

“It’s been a pleasure dealing yet again with Falcon and helping them expand into new premises in Birmingham. I had previously acquired their first Birmingham base some ten years ago or more and it’s great to see them expand again and literally double the size of their footprint in the region. This is the sixth acquisition I have completed for Falcon over a number of years and as ever they are a pleasure to deal with, even when this deal was particularly challenging given the lack of good quality space in the Birmingham market.

Having finally sourced and concluded a deal on an excellent unit just off Spaghetti Junction and the M6, I am pleased that our clients are as delighted with the end result as I am.

I am sure Falcon will continue to prosper and grow and hopefully there will be more acquisitions in years to come for them in both Birmingham and other areas of the country.”

Graham Collier of Mills & Reeve acted for Falcon to agree and conclude the lease and he commented:

“It has been great working again with the team at Falcon, and alongside Tim and Simon as their professional advisers, on the latest phase of their expansion. It is an exciting time for the business, and it is great to be involved in their plans for growth – and to work alongside FHP and Gaskells to get the job done.”

Fisher Hargreaves Proctor Limited is the region’s leading commercial property consultancy.

Visit our website: www.fhp.co.uk

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Managing Director – Distribution & Product Groups at Falcon Panel Products, Steve Whysall commented:

“Tim and his team at FHP have been terrific in their help with delivery of our new premises to expand our West Midlands coverage. The move is a significant upgrade and despite a very challenging property market, Tim found a great match. The property also benefits from a full refurbishment achieving an EPC A rating.”

For full information on the transaction or to see how FHP can help you and your business acquire new space or indeed provide commercial property advice on any specific aspect then please contact Tim Gilbertson on 07887 787 893 or email tim@fhp.co.uk.

ENDS

Tim Gilbertson

12 October 2022

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